

**SHERMAN ECONOMIC DEVELOPMENT CORPORATION
MINUTES OF THE BOARD OF DIRECTORS
ON MARCH 17, 2015
AT 7:30 A.M.**

A meeting of the Sherman Economic Development Corporation Board of Directors was convened in the SEDCO Board Room at 307 W. Washington Street, Suite 102, Sherman, Texas on March 17, 2015, at 7:30 a.m.

MEMBERS PRESENT: Mr. Brooks Hull, Mr. David Key, Mr. John Sild, Mr. Greg Kirkpatrick,
Mr. Willie Steele

MEMBERS ABSENT: None

EX OFFICIO MEMBERS PRESENT: Mayor Cary Wacker, Deputy Mayor David Plyler,
Councilman Jason Sofey, Dr. Al Hambrick

EX OFFICIO MEMBERS ABSENT: Mr. George Olson

STAFF PRESENT: Mr. Scott Connell, Mr. Frank Gadek, Mrs. Stacey Jones

STAFF ABSENT: None

GUESTS PRESENT: Mr. Brandon Shelby, Mr. Robby Hefton, Ms. Mary Lawrence,
Mr. Nate Strauch, Mr. Michael Shea, Dr. Richard Jelsma,
Mr. Mike Morrow, Dr. Marc Devorsetz

CALL TO ORDER, QUORUM DETERMINED, MEETING DECLARED OPEN, RECOGNITION OF GUESTS AND VISITORS

Mr. Hull, Chairman of the Sherman Economic Development Corporation, called the meeting to order at 7:30 a.m., declared a quorum present, meeting declared open, recognition of guests and visitors.

CONSIDER FOR APPROVAL THE MINUTES FOR THE FOLLOWING MEETINGS:

Motion was made by Mr. Key and seconded by Mr. Sild to approve the regular scheduled meeting minutes of February 10, 2015 and the special called board meeting minutes of February 27, 2015. Motion was approved unanimously.

EXECUTIVE SESSION

The Sherman Economic Development Corporation held an Executive Session pursuant to the provisions of the Open Meetings Law, Chapter 551, Government Code, Vernon's Texas Codes Annotated, in accordance with the authority contained in the following section:

Section 551.087 – Economic Development: Discussion concerning requests for economic incentives for the following Projects: Unit 2, Spring, ML, Lights, Lightning, Return, Composite Parts, Molten Lava, Patio, MPS 2, Car, Nolan HA, Finch, Blue II

Section 551.072 – Real Property: Discussion concerning Projects SMC, Cross and Truck

The open meeting recessed in executive session at 7:31 A.M.

RECONVENE OPEN MEETING AND CONSIDER ITEM DISCUSSED IN EXECUTIVE SESSION

Mr. Hull reconvened the open meeting at 8:17 A.M.

FINANCIALS

Ms. Lawrence presented the financials for the month ended January 31, 2015; the net fund balance was more than \$8 million with under \$8.7 million in commitments spread over several years.

Motion to approve the financials for the month ended January 31, 2015 was made by Mr. Sild and seconded by Mr. Steele. Motion was approved unanimously.

ECONOMIC BAROMETER REPORT (February 2015)

Mr. Gadek referred to the report in the Board packet highlighting the stronger workforce and unemployment rates.

BRE REPORT (February 2015)

Mrs. Jones referred to the report in the Board packet highlighting one BRE team visit and five other visits by SEDCO staff.

PRESIDENT'S REPORT (February 2015)

Mr. Connell referred to the report in the Board packet and discussed the following:

Project Updates:

- Globitech – The company submitted paperwork for the first payment of the Economic Development Performance Agreement (\$9,000,000 of new equipment and 20 new positions). SEDCO staff reviewed the materials, toured the facility to verify equipment installation and submitted the materials for first incentive payment of \$450,000.
- Texas Instruments – The company submitted documentation for the second payment for the incentive contract. The company installed an additional \$8,640,000 of equipment as set forth in the Economic Development Performance Agreement. A site tour and assessment was conducted by SEDCO staff.
- Presco – A site tour and assessment was completed regarding their investment of \$821,000 in new equipment as identified in the Economic Development Performance Agreement. The one time incentive payment of \$41,050 was sent to the company.
- 903 Brewers – The company hosted a press conference to demonstrate the new canning process supported by the Small Business Grant from SEDCO.
- Site Visits – SEDCO coordinated two site tours for SEDCO Board members for Project SMC.
- Proposals – SEDCO submitted proposals for Projects Aspen and Finch. SEDCO also submitted follow up reports or hosted meetings for Projects Aspen, Nolan HA (SE1), ML, SMC and Cross.

Real Estate:

- David Baca Studios continues to work on the design documents for the Sherman Youth Center renovations for a business incubator. SEDCO staff reviewed preliminary documents in early March. The main report (including cost estimates) is expected by end of March. The work and costs will be key components to the overall program plan.
- SEDCO has been working on negotiations regarding a small strategic parcel at a key intersection in Sherman.
- SEDCO staff is actively working with principals of Project SMC to identify any revised program of a renovated industrial building that would deliver a large amount of space to the market.

Marketing:

- SEDCO staff members continue to develop the data with HCK2 agency on new website. The company presented the first website layout in early March. Full launch of the site is expected in early June.

Other:

- Stacey Jones led the BRE team on one team visit to Certainteed. Staff members also met with five other local firms in February. (See BRE report for further information.)
- Stacey Jones attended a training conference for Business Retention and Expansion economic development professionals.
- Scott Connell participated in the first team meeting for the Texoma Regional Innovation Consortium.
- SEDCO received the first version of the report from Dr. Derek Crews regarding the Workforce Systems Analysis Project that he is conducting for SEDCO, DDA and Workforce Texoma. The final report is expected to be complete in late March. We will schedule a joint meeting for all Board members when it is complete.

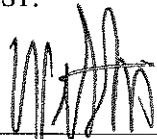
ADJOURNMENT

No other business came before the SEDCO Board. The meeting adjourned at 8:32 A.M.

CERTIFICATION OF CHAIRMAN AND SECRETARY

I, Willie Steele, Vice Chairman, and I, David Key, Board Secretary, do certify that these minutes of the Regular Meeting of the Sherman Economic Development Corporation of the City of Sherman, Texas are a true and correct record of the proceedings with Chapter 551, Govt. Code, V.T.C.S, Open Meetings Law.

ATTEST:



SEDCO VICE CHAIRMAN

ATTEST:



SEDCO SECRETARY